

2018 International Legislators Forum

Biography

Tom Wollin

Director of Agricultural Machinery
North Dakota Trade Office

tom@ndto.com

Tom Wollin joined the North Dakota Trade Office staff as the director for agricultural machinery in 2010. In that role Tom works directly with North Dakota agricultural machinery manufacturers and dealers that are already exporting product or want to enter the global marketplace. Previously working at Mattracks, Inc. in Karlstad, MN, Tom helped expand Mattracks' international presence by increasing sales outside of North America from 10 percent of company sales in 2000 to nearly 50 percent of company sales in 2008. Tom also helped the company obtain more than \$10 million in defense contracts.

A Minnesota State University, Moorhead (MSUM) graduate, Tom received his bachelors degree in Business Administration and Marketing and a Masters degree in Business Administration. Tom has more than 25 years of business experience and has taught at the University of North Dakota (UND) in Grand Forks.